

## FOCUS ON AUDIENCES 17.12.14 DUBLIN CASTLE PRINTWORKS CONFERENCE CENTRE

## **PROGRAMME**



8:45 - 9:30 . . . . . . . . . .

**REGISTRATION & COFFEE** 

**WELCOME** from **Orlaith McBride**, Director, The Arts Council/An Chomhairle Ealaíon. **OPENING Heather Humphreys**, TD, Minister for Arts, Heritage and the Gaeltacht

10:00 Main Hall

**THE ARTS IN IRISH LIFE** Presentation of findings from 2015 Target Group Index national survey **Eimear Faughnan**, Senior Associate Director, Customer Intelligence, Kantar Media and **Una Carmody**, Director Arts Audiences

10:30 BREAK • • • • •

10:45 Main Hall - KEYNOTE • • • • • • • • • • • • • • • • • •

**THE ARTS AND A DIGITAL FUTURE** A conversation between **Annrai O'Toole**, visionary Irish technology entrepreneur and founder of Irish software companies IONA Technologies and Cape Clear (the latter being acquired by Workday in 2008 where he now works as a Chief Technology Officer) and **Sarah Glennie**, Director, Irish Museum of Modern Art

11:15 Main Hall ••••••••••••••••••

**WHAT'S NEW IN DIGITAL?** An overview of digital developments in marketing and advertising **Garret O'Beirne**, Group Digital Managing Director at Omnicon Group (OMD)

Option 1

HOW TO MAKE AND DISTRIBUTE EFFECTIVE VIDEO ONLINE

**Dr. David Rushton,** Director, Institute of Local Television (Scotland)
Tom Lawlor, Audience Engagement and Development Consultant

Option 2

HOW TECHNOLOGY CAN SERVE SOCIAL ENDS; A CASE STUDY

**Bart Temmerman**, General Manager, CultuurNet Vlaanderen

Chair: **Monica Corcoran**, Manager, Strategic Development, The Arts Council/An Chomhairle Ealaíon 'IF I COULD
TELL YOU ONE THING

Arts marketers share a quick tip for digital marketing. THROUGHOUT THE DAY

Option 3

NATIONAL THEATRE LIVE- HOW AND WHY IT WORKS

**Flo Buckeridge**, General Manager, NTLive (UK)

Chair: **David Parnell**, Head of Theatre, The Arts Council/An Chomhairle Ealaíon

Click here for a 2 minute video taster

12:45 LUNCH

13:30 Main Hall

BIG DATA & ANALYTICS: WHAT IS IT AND WHAT DOES THE ARTS NEED TO KNOW ABOUT IT?

Chris Davey, Master Technical Architect, Accenture

GET YOUR DIGITAL MARKETING RIGHT - A BRIEFING ON NEW TOOLS FOR ARTS ORGANISATIONS

**Susan Hallam**, Managing Director, Hallam Internet. Part of this session will be interactive, using a new digital self assessment tool, with expert facilitators. <u>Click here for a 2 minute video taster</u>

15:15 NETWORKING & BREAK • • • • •

AN EXPERT'S GUIDE TO EMAIL MARKETING Sarah Boiling, Deputy Director, The Audience Agency, London

**SPEED TWEETING - EVERYTHING YOU NEED TO KNOW IN 30 MINUTES WITH CONOR POPE,** Irish Times journalist and twitter guru

WRAP UP